



Developing Your Fundraising Plan During COVID-19

HBCU Philanthropy Symposium 2020

July 23 | 2:30 PM



Moderator



Adrienne Lance Lucas

President

Lance Lucas & Associates



Dr. Harriet Fink Davis

Vice Chancellor for
Institutional Advancement
Fayetteville State University

Panelists



Carne Williams

Vice President of Development
Prairie View A&M University



Kenneth Westary

Vice President for
Institutional Advancement
*Community College of
Baltimore County*

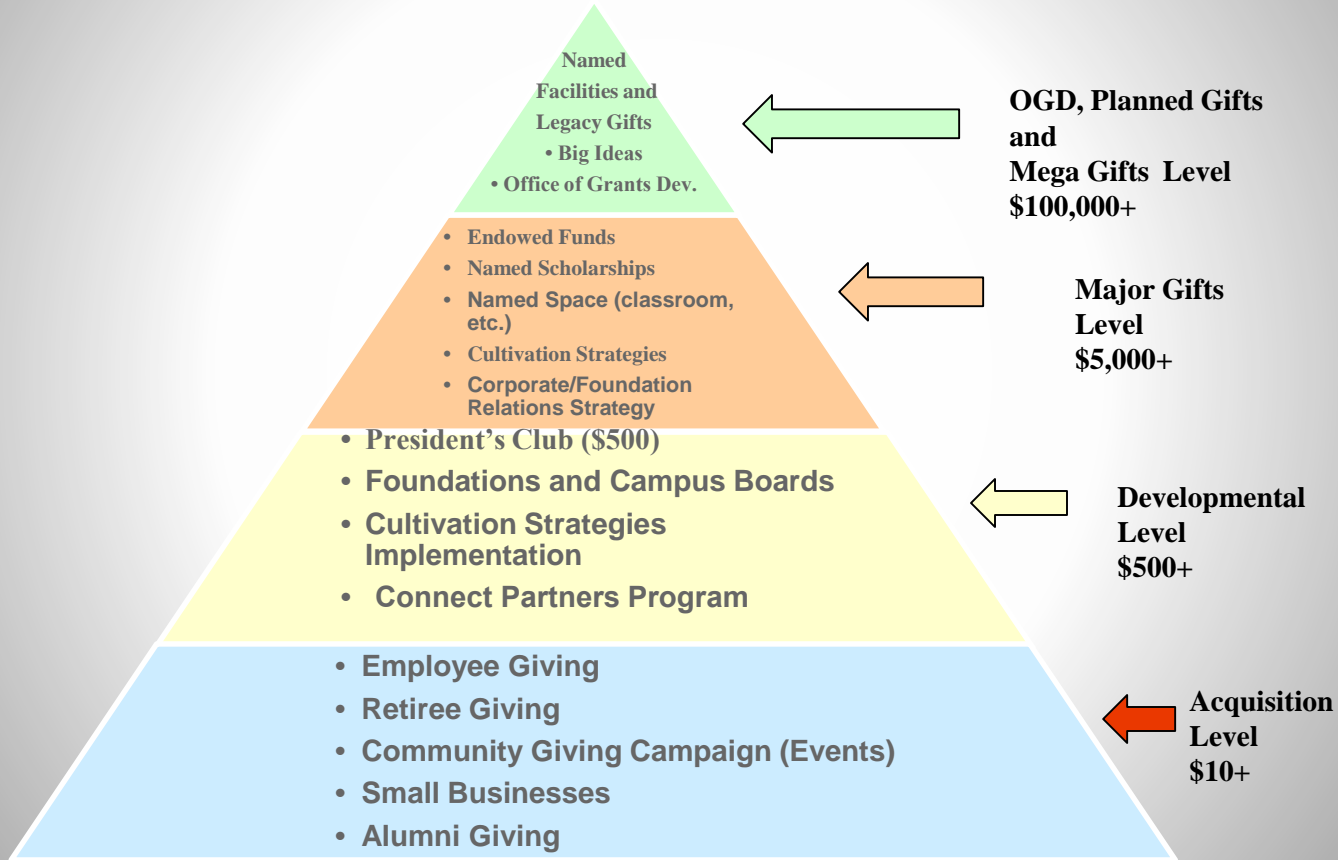
WELCOME



Who's In The Room?

Poll Results

Essential Building Block - Donor Hierarchy Strategies



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**THANK YOU FOR
JOINING US!**

